

Results-Focused Example Interview Questions

1. ARE YOU CLEAR ON THE RESULTS REQUIRED FOR THIS POSITION?

The results required of the applicant if they are hired must be communicated to them in clear and quantified terms.

2. HAVE YOU PREVIOUSLY ACHIEVED RESULTS SIMILAR T THOSE WE REQUIRE FOR THIS POSITION?

A successful applicant must demonstrate that they have produced the required results during their previous employment.

3. HOW DO YOU MEASURE YOUR OWN JOB PERFORMANCE?

A successful applicant must show that they have successfully appraised their own performance during their previous employment.

4. WHAT RISKS ARE THERE FOR US, IF WE HIRE YOU?

A successful applicant must show that there are no performance risks to the employer if they are hired.

5. IF YOU DON'T ACCOMPLISH THE RESULTS REQUIRED, WHAT ACTION SHOULD WE TAKE REGARDING YOUR CONTINUED EMPLOYMENT?

A successful applicant must acknowledge that producing the required results is essential in order to remain employed.

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